



Kalexius provides consulting and outsourcing services to in-house legal teams



"Today's clients are increasingly turning to more boutique platforms such as [...] Kalexius for high-value and high-volume work."



The Kalexius **Approach**

We combine experience with technology to deliver legal transformation.

Consulting on
Delivery Models

Outsourcing of
Volume Work

Entity
Management

Research for
Global Governance

Consulting - Delivery Models for In-House

In-house legal teams are often struggling to deal with an increasing workload alongside budgetary constraints.

Kalexius provides consulting to in-house legal leaders in order that:-

- Tactical lower value/risk work is identified along with associated volumes
- Different options for the delivery of legal services to the business are appraised
- In-house lawyers are enabled to focus on business aligned strategic matters

Case study – vendor **contract negotiation** outsourcing

REDUCING COST WHILE IMPROVING QUALITY

OPPORTUNITY

An agro-food company needed to replace their vendor contract negotiation team that was being dismantled due to a voluntary redundancy scheme.

Kalexius set up a 3-FTE team with a mix of on-shore senior lawyers and offshore junior lawyers.

OUTCOME

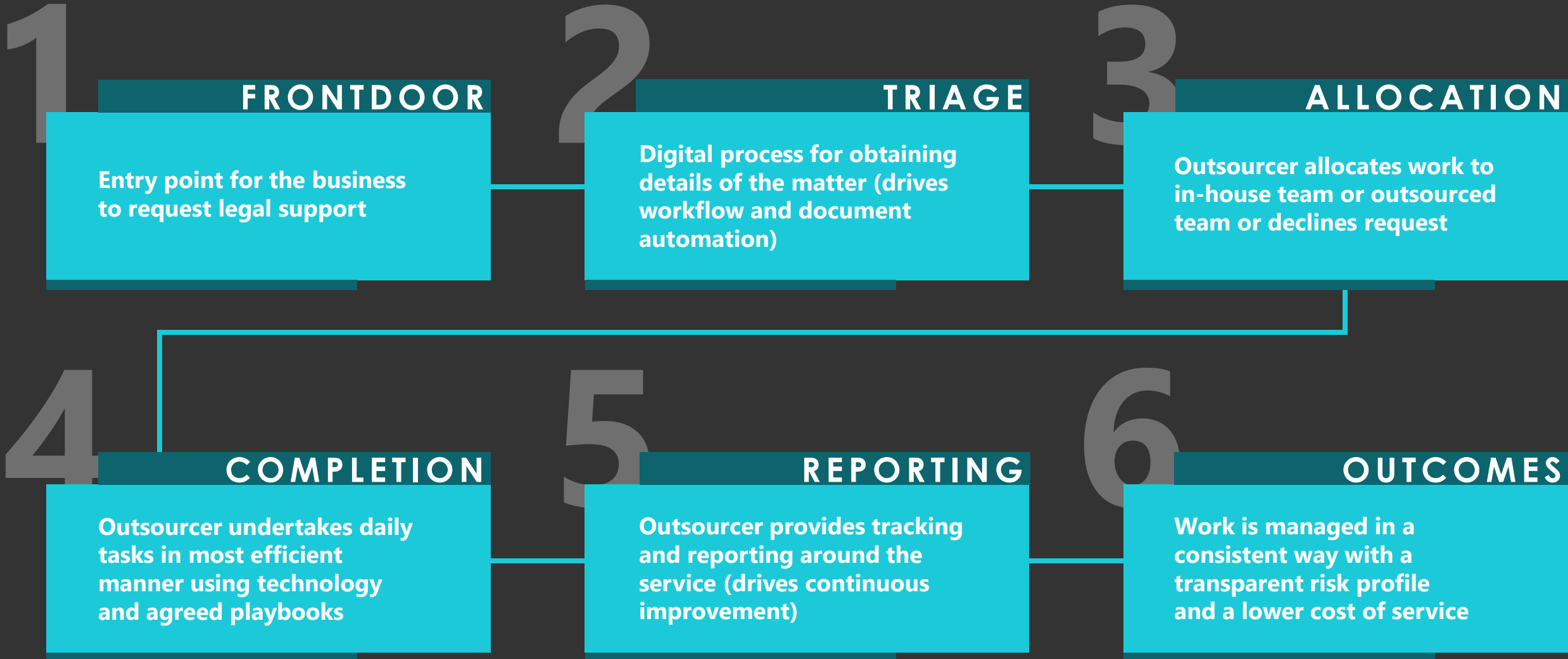


Leveraging offshore resources and more junior lawyers led to a **30/40 % cost savings** for the client.



The new team felt motivated and more focused; they managed to **improve both quality and turnaround times** compared to previous in-house teams.

Model for Volume Work



Case study – corporate secretarial

REDUCING COST WHILE IMPROVING QUALITY

OPPORTUNITY

An international mining company needed a partner to manage their legal entities in Africa year on year.

Kalexius allocated a team of experts both onshore and offshore to deliver a co-ordinated service across all countries in scope.

OUTCOME



Leveraging Kalexius offshore resources, local law database and the Kalexius network of local partner firms led to a **30% cost saving** for the client.



The Kalexius Team undertook a health check of all entities to ensure all were compliant. Kalexius worked with the Client's existing tool such that the client had full visibility of progress and ownership of output.

Case study – legal research

REDUCING COST WHILE IMPROVING QUALITY

OPPORTUNITY

A Fortune 500 company had a specific requirement to conduct legal research on an ongoing global basis. The Client wished to increase the quality and output from the in-house team.

Kalexius initially audited the in-house team to provide improvement recommendations. The Client made the decision to outsource the in-house team to Kalexius.

OUTCOME



With a more efficient process design, the new service delivered a **20% cost saving** for the client.



Quality improved and turnaround times decreased. More was able to be done with the same cost base which had a positive effect on the Client's margins.



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