Contract Lifecycle Management

Transformational solutions for the **contracts function**



"Integreon's expertise and willingness to innovate allows me to deliver increased efficiency to my key internal clients, our attorneys, so they can focus on higher-value work."



Jason Barnwell
Assistant General
Counsel-Legal Business,
Operations & Strategy
at Microsoft

Transactions lifecycle support

Reduce cost, drive efficiency and free up the capacity of your in-house team with Integreon's contract management solutions. Our platform supports the corporate transactions function across industries, continents and complexity levels, offering both scalability and continuous improvement.

More than anything else, Integreon is a delivery organization. We deliver innovative contract support services with the highest levels of quality assurance. And we do it cost-effectively.

Global platform

With delivery hubs operating from the US, UK, India and the Philippines, Integreon manages the contracting process for clients around the clock and in over 50 languages. Our multi-disciplinary organization deploys scaled, global staffing through an ISO certified delivery infrastructure, providing end-to-end support for transactions activity—from first-pass contract review to negotiation and closure.

Scalable partnership

Whether your contracts department needs just a few extra hands on deck, or a significant extension of capacity to manage whole categories of transactions with a non-strategic profile, Integreon offers a partnership that will scale according to your needs and evolve with your business over time.

Our solutions are tailored, not templated, and we work hard to ensure that your experience with our service is easy and escalation free. We are flexible, responsive and reliable, offering everything the legal department's leadership would expect of their own team.

Assured quality

Integreon has been providing contract management solutions for top corporations since the beginning of the industry. Our clients remain loyal because we maintain elite standards of quality and professionalism, deploying lawyers, paralegals, process engineers, technologists and data managers with the right skills and expertise in every jurisdiction that we serve.

Data-driven and continuously improving

With Integreon's intuitive, customizable performance dashboards and contracting process pattern analysis, transactions management becomes transparent and highly tuned. And when it comes to continuous improvement, we have a dedicated and expert organization on the job: our Business Excellence Support Team combines deep experience in legal technology with process optimization skills, driving a continuous improvement program that uses Six Sigma and other accredited innovation capabilities alongside tech-enablement, workflow and process automation, auto-extraction and digital analytics.



50+ languages

3 continents

3500+ employees

Solution features

Contract review

- Risk-adjusted design and tailored review protocols, aligning to your corporate risk parameters
- First-pass contract risk assessment, with optional AI enablement
- Quality-assured senior lawyer review to reduce client escalations
- · Outputs delivered to tight SLAs
- · Global coverage, flexible hours

Drafting

- Standardized drafting protocols using approved playbooks and clause libraries
- Drafting policy development in line with best practice
- Clause library selection with optional Al enablement
- · Effective escalation management

Negotiation

- End-to-end support for transactions of low- to mid-complexity
- 2nd chair resourcing for higher complexity deals
- Functional training in negotiation skills for all our associates
- Complete alignment with your legal department negotiation approach

Analytics and reporting

- Transactions status and pattern analysis on demand
- Output-based performance tracking: speed to contract, responsiveness, accuracy, ROI etc.
- Easy-access, intuitive dashboards and visualizations
- Data-driven continuous improvement programs

Process and content optimization

- Detailed breakdown of existing process, workflow and technology environment
- Data science and process engineering to streamline the system
- RPA, AI, workflow technologies deployed to accelerate process and alleviate manual labor
- Develop and augment content tools playbooks, clause libraries, training packages



Learn how Integreon can help your organization do more and do it better. Contact us today at info@integreon.com or visit integreon.com.

