

Using Contract Review & Negotiation Teams to Meet Your Needs and Timeline

Company Profile

Our dedicated team of Consilio lawyers provides a flexible solution to tackle commercial contracts. Whether you need a full-team or only one person, Consilio provides end-to-end, customized solutions that include people, processes, and technology.

100+

Complete Consulting Engagements per Month

12K+

Hosted Projects per Month

100

Of the **AmLaw 100** as clients

“Consilio’s model reduced turnaround time from 12 to 4 days & cut contract cost in half — helping the client save time and money.”

Client Challenge

The Consilio Enterprise Legal Solutions team was asked to facilitate the review and negotiation of client contracts that were being handled by outside counsel Challenge at a top Am Law 100 firm.

The review scope and volume were anticipated to be approximately 30 - 50 contracts to be reviewed and negotiated on a monthly basis. The contract types within the scope of this project were:

- POs with Ts & Cs and an order value of \$50,000 or above
- Master Services Agreements (MSAs)
- Parent Company Guarantees (PCGs)
- Purchase Agreements
- Sale Agreements
- M&A Non-Disclosure Agreements (NDAs)

Consilio Response

Consilio worked with in-house counsel on a regular basis to ensure that the product delivered met the expectations and needs of the client. At the initial onset of the project, Consilio trained five lawyers to cover the variety and uncertain volume of contracts per month. After the project was up and running, we were able to downsize to three main resources for the remainder of the project. After the start of the project, the client requested that we onboard two subject matter experts (SME).

- A Chinese language lawyer
- A SaaS lawyer

Consilio’s Project Manager tracked real time metrics throughout the project in order to monitor the budget as well as to provide reports and projections regarding substantive issues and progress. Real time visibility for our clients is a signature value add in all services we perform.

Results Achieved

Efficiency gains were outstanding — reducing the average turnaround time from ~12 days when originally with the law firm to ~4 days with Consilio. Consilio’s model was also more cost efficient and allowed the cost per contract to be cut by half. The client was able to retain the use of our critical language needs lawyer after the project was completed — supplementing their current legal team on an as needed basis.

Ready to Learn More?

Visit consilio.com or email info@consilio.com